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Marco Fasulo

Date of birth: 03/08/1956 | **Nationality:** Italian | **Gender:** Male | **Phone number:** (+39) 3286686378 (Home) | **Email address:** drfasulo3@gmai.com | **Website:** https://fasuloshipagent.wixsite.com/gela | **Facebook:** https://www.facebook.com/fasulomarcoitalia1/ | **WhatsApp Messenger:** 3533997845 |

Address: Via Simone Schiaffino,32, 20158, Milano, Italy (Home)

ABOUT ME

I have been operating continuously in the maritime sector for over 40 years, having started my career in April 1977 at my family's shipping agency, Asian di Fasulo Antonio & Co. Sas, where I served as a partner, manager of the Siracusa office, and General Manager. During those years, my father, Prof. Dr. Antonio Fasulo, Maritime Agent, Chartered Accountant (former Vice President of the Order of Chartered Accountants of Caltanissetta), and Lecturer in Accounting and Business, was the sole administrator. As the son of an Officer of the Guardia di Finanza, my father instilled in me a profound sense of responsibility and dedication to work.

My passion for the sea began in childhood, thanks to the influence of my parents and maternal uncles, with whom I had the privilege of exploring the sea aboard the family motor yacht, an unforgettable experience.

Italy, with its strategic position in the Mediterranean, is a natural logistics platform. It is known that 90% of world trade is conducted by sea, and many vessels pass through the Suez Canal and then the Strait of Sicily, just a few miles from the Gulf of Gela, facing this important maritime junction.

My vision is to create an intermodal hub in the Gulf of Gela, with the inclusion of a container port and a Free Zone (Resolution No. 4 of 15/01/2013 of the Gela Municipal Council) in the Gela Refinery area, which would allow the introduction of non-EU goods with suspension of customs duties.

I plan to build a tourist and fishing port with external aquaculture facilities in the Municipality of Butera, an area currently without maritime infrastructure but with an industrial zone that could accommodate fish processing plants, generating economic development while respecting the environment.

Sicily, located a few miles from the Suez Canal, has the potential to become one of the main logistics platforms in the Mediterranean, establishing itself as the "Economic Tiger" of the region. The Strait of Sicily represents a true maritime highway and a strategic opportunity for Italy and the European Union, especially considering the project of the bridge over the Strait and the Special Economic Zone (SEZ) in Southern Italy. However, much of the maritime traffic crossing it does not call at Sicilian ports due to the lack of adequate port infrastructure, especially those necessary to serve the African continent, rich in potential.

WORK EXPERIENCE

09/05/1981 – 31/12/2003 Gela, Italy

PARTNER CHEMICAL CONTROL SRL

Manager of Non-Hazardous Recyclable Waste Platform operating in R13 in the territory of the Municipality of Niscemi
Environmental Technical Manager registered with the National Register of Environmental Managers for Categories 1/2/3/4/5
Goods Inspection and Sampling
Authorized by the Ministry of Merchant Marine by Decree for the Collection and Chemical Analysis of Bilge Water under Marpol 73/78 from Chemical Tanker Ships
Drug and Alcohol Testing
Representative for Italy for the Hinsi Naval Classification Register

03/03/1982 – 06/05/2004 Gela, Italy

PARTNER ASIAN DI FASULO ANTONIO & CO SAS - EST. 1967

Shipping Agency with offices in Gela, Augusta, Siracusa, Milazzo, and Rome. Est. 1967

Address Via Pola,1/2, 93012, Gela, Italy

01/12/1985 – 10/10/1986 Leghorn, Italy
LEGAL REPRESENTATIVE ASIAN DI FASULO MARCO

Shipping Agency with office in Leghorn

05/02/1987 – 10/07/2004 Siracusa , Italy
INSTITORE AND LEGAL REPRESENTATIVE OF THE LOCAL UNIT OF SIRACUSA ASIAN DI FASULO ANTONIO & CO SAS

Shipping Agency Est. 1967

19/02/1987 – 31/12/1996 Gela, Italy
PARTNER PARTNER OF THE ASSOCIATED COMMERCIAL FIRM PROF. DOTT. ANTONIO FASULO & FIGLI S.S.

Associated Commercial Firm between professionals

06/07/1987 – 31/12/1987 Napoli, Italy
CONSULAR DELEGATE OF PANAMA FOR EASTERN SICILY PANAMANIAN GOVERNMENT - CONSULATE GENERAL OF PANAMA IN ITALY

Visas and checks on board the naval units docking in the ports of Catania - Augusta - Siracusa and Pozzallo

10/11/1989 – 19/11/1996 Gela , Italy
GENERAL MANAGER ASIAN DI FASULO ANTONIO & CO SAS

Shipping Agency offices in Augusta - Gela - Milazzo - Siracusa - Rome

15/06/1991 – 22/12/2022 Gela, Italy
FOUNDING ECOSUD ITALIA SRL

Management of Inert Waste Landfill located in the Niscemi area

10/04/1997 – 31/12/1999 La Valletta, Malta
FOUNDING MEMBER AND PRESIDENT OILTRADER LIMITED

Shipping Agency - Ship Broker - Purchase and Sale of Goods - Charter and Purchase and Sale of Naval Units

10/02/1998 – CURRENT Siracusa
LEGAL REPRESENTATIVE FASULO MARCO (ITALIA)

Shipping Agency and Ship & Cargo Broker offices in Milan - Augusta - Siracusa - Niscemi - Gela

06/06/2005 – 13/06/2023 Niscemi, Italy
TECHNICAL DIRECTOR OF INERT WASTE LANDFILL - ENVIRONMENTAL TECHNICAL MANAGER REGISTERED IN THE NATIONAL REGISTER CAT 8 HAZARDOUS AND NON-HAZARDOUS WASTE AND HEAD OF SAFETY, PREVENTION AND PROTECTION ECOSUD ITALIA SRL

Technical Director of inert waste landfill from 6.6.2005 to 13.6.2023 in Niscemi - Environmental Technical Manager registered in the National Register Cat 8 hazardous and non-hazardous waste from January 2018 until 13 June 2023 and Head of Safety, Prevention and Protection from 2017 to 2020

11/10/2015 GELA
PRESIDENT AND ENVIRONMENTAL TECHNICAL MANAGER CATEGORY 8 HAZARDOUS AND NON-HAZARDOUS WASTE REGISTRATION IN THE NATIONAL REGISTER FASULO MARCO ITALIA DI FASULO MARCO & CO PARTNERSHIP

Shipping Agency - Waste Mediation Registered in the Lists and Registers kept at the Chamber of Commerce of Palermo/Enna n.84/PA List of Shipping Agents Agents - February 2019 National Register of Environmental Managers held at the Chamber of Commerce of Palermo n. G.A. N.PA/13728 Ministry of the Environment - Share Capital € 10,001.00

31/12/2023 – 27/01/2024 Bari, Italy
PARTNER AND VICE PRESIDENT COREPA CONSORTIUM

Waste Management

04/01/2024 Lavello, Italy
PARTNER DFP ITALIA S.S.

Business Consulting

VOLUNTEERING

03/01/2004 Gela
President and founding member of Interporto Gela Aps

Interporto Gela Aps
https://www.progettointerporto.it

Among the projects I can include the following

• Link to the Gela Interport Project
https://irp.cdn-website.com/981c481d/files/uploaded/Progetto%20interporto.pdf
• Link to the Gela Free Trade Zone Project
https://irp.cdn-website.com/981c481d/files/uploaded/free_trade_zone_gela-1-ecc1896b.pdf

Sponsored by:

. Enzo Ferrari Birthplace Foundation - Modena (Italy)
. Union Of European Experts Chambers - Brussels (Belgium)
. PromoItalia - Shanghai - Macao - Hong Kong (China)
Link https://www.youtube.com/watch?v=XVNLFiI_lyE

Link https://www.youtube.com/watch?v=XVNLFiI_lyE

14/01/2024 Gela
Technical Director and Founding Member - Mediterranean Cup's - Mediterranean Regatta for Peace and the Environment ASD

Mediterranean Cup's ASD
Part of the Organization of the Mediterranean Regatta for Peace and the Environment "Enrico Mattei"
as founding partner, Technical Director and with the functions of General Manager

https://www.mediterraneancups.com
Under the patronage of UCEE
Union Of European Experts Chambers
https://irp.cdn-website.com/556fc601/files/uploaded/UCEE.pdf

Waiting for the High Patronage of the Presidency of the Italian Republic

SOCIAL AND POLITICAL ACTIVITIES

05/1994 – 11/1994 Siracusa
Provincial Political Coordinator - Lega Italia Federale (Lega Nord)

Provincial Political Coordinator for the Chamber of Gela College (city of Gela-Niscemi-Butera-Mazzarino-Riesi) and for the entire Province of Siracusa

01/1994 – 04/1994 Gela
Coordinator of the College of the Chamber of Gela of the FORZA ITALIA CLUBS

Coordinator of the College of the Chamber of Gela of the FORZA ITALIA CLUBS

LANGUAGE SKILLS

Mother tongue(s): **ITALIAN**

Other language(s):

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken production	Spoken interaction	
ENGLISH	B1	B1	B1	B1	B1

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user

DIGITAL SKILLS

Whatsapp | Office | Gestione autonoma della posta e-mail | Amazon | GoogleChrome | social | Windows | Google | Instagram | Utilizzo del broswer

HOBBIES AND INTERESTS

Hobby e interessi

- Water Skiing - Wind Surfing - Swimming - Martial Arts - Scooters - Motorcycles - Formula One - Sailing and Motor Boats organizer of the Mediterranean Cup's Being a lover of good music, I find it stimulating to immerse myself in reading documents on new innovations in health, technology and robotics, spanning land, sea and air sectors, because they represent a symphony of scientific progress capable of revolutionizing our way of life and operate in any environment.

EDUCATION AND TRAINING

30/09/1971 – 13/07/1976 Gela, Italy
DIPLOMA IN ACCOUNTANCY Luigi Sturzo Technical Commercial Institute

30/10/1976 – 09/11/1982 Messina, Italy
GRADUATED IN ECONOMICS AND COMMERCE University of Messina

13/04/1981 – 30/09/2003 Gela, Italy
INSPECTOR FOR THE LOADING OF SOLID, LIQUID AND GASEOUS GOODS ON BOARD NAVAL UNITS AND AT LAND TERMINALS - LOADING MASTER - SAMPLING AND CARGO CONTROLS - ASSISTANCE AT CHEMICAL ANALYSIS LABORATORIES Chemical Control srl

10/11/1982 – 10/11/1983 Chieti, Italy
CONSCRIPT SOLDIER ITALIAN ARMY Esercito Italiano

11/11/1983 – 30/04/1984 VARESE, Italy
PROFESSOR OF ACCOUNTING AND MERCANTILE, INDUSTRIAL AND BANKING TECHNIQUES TECHNICAL INSTITUTE FOR BUSINESS EXPERTS & CORRESPONDENTS IN FOREIGN LANGUAGES NUCCIA CASULA VARESE

07/05/1984 – 30/09/1984 London, United Kingdom
EXPERIENCE ABROAD England

07/10/1985 – 16/02/1986 Livorno, Italy
PROFESSOR OF ACCOUNTING AND MERCANTILE, INDUSTRIAL AND BANKING TECHNIQUES VESPUCCI LEGHORN COMMERCIAL TECHNICAL INSTITUTE

07/05/1982 Palermo, Italy
SHIPPING AGENT Qualifying exam SHIPPING AGENT CHAMBER OF COMMERCE PALERMO MINISTRY OF INFRASTRUCTURE AND TRANSPORT

12/03/1997 SIRACUSA
SHIP BROKER maritime mediator exams Siracusa Chamber of Commerce Ministry of Infrastructure and Transport

21/03/1997 Caltanissetta, Italy
NATIONAL AND INTERNATIONAL TECHNICAL DIRECTOR OF THIRD-PARTY TRUCKING COMPANIES QUALIFYING EXAM AT THE MOTORIZATION OF CALTANISSETTA MINISTRY OF INFRASTRUCTURE AND TRANSPORT

14/05/2011 Gela, Italy
CIVIL AND COMMERCIAL MEDIATOR COURSE WITH FINAL EXAM EbManagement srl with registered office in Gela

EXPERIENCES ABROAD: UNITED KINGDOM - FRANCE - SWITZERLAND - MONTE CARLO - CROATIA - GREECE - MALTA - MOROCCO - ROMANIA

20/06/1990 – 12/07/1990
COMMISSIONER FOR ACCOUNTING AND TECHNICAL EXAMINATIONS DE FELICE COMMERCIAL TECHNICAL INSTITUTE CATANIA

15/03/2024
STATE EXAMINATION AS ENVIRONMENTAL TECHNICAL MANAGER CATEGORY 8 Ministry Environment Palermo Chamber of Commerce Reg. National Register of Environmental Managers

23/10/1992 – 14/11/1992 Carlentini, Italy
ACCOUNTING TEACHER COMMERCIAL TECHNICAL INSTITUTE Carlentini

RELAZIONE

Proposals to improve Italian ports

Proposals to Improve Italian Ports

To strengthen the competitiveness of the port system in Europe, five strategic actions are necessary:

1. Port Service Efficiency: Reduce the berthing time of ships, currently higher compared to Spain and the Netherlands.

2. Infrastructure and Intermodality: Invest in direct connections with the rail network; only two of the five main Italian ports are adequately connected.

3. Development of Hinterland Areas: Implement Special Economic Zones (SEZ) and Special Logistic Zones (SLZ) to attract investments and create logistics hubs.

4. Energy Efficiency: Promote shore power (cold ironing) and develop infrastructure for ships powered by LNG, hydrogen, and ammonia.

5. Advanced Technologies for Security: Use drones and advanced tools for the surveillance and monitoring of port infrastructures.

Improving the Efficiency of Port System Authorities

To increase the productivity of Port System Authorities, the following are needed:

1. Digitalization and Technological Innovation: Introduce automation technologies and advanced software for managing port operations.

2. Infrastructure and Maintenance: Modernize docks, cranes, and warehouses, adopting predictive maintenance practices to reduce time and costs.

3. Process Optimization: Standardize procedures and improve synchronization between ports and land transport to minimize bottlenecks.

4. Personnel Training and Development: Ensure continuous updates to align skills with new technologies.

Infrastructure Adaptation

1. Adequate Draft: Ensure optimal depth of seabeds through regular dredging and eco-friendly technologies for sediment management.

2. Modernization of Structures: Restructure docks and expand storage areas to facilitate cargo handling and reduce waiting times.

3. Access and Intermodality: Strengthen road and rail connections to ensure smooth connectivity with markets.

Sustainability and Innovation

1. Eco-Friendly Technologies: Adopt sustainable practices and obtain environmental certifications to reduce the impact of operations.

2. Waste Management: Implement advanced systems to minimize pollution and promote ecological solutions.

Planning and Financing

1. Strategic Planning: Develop long-term infrastructure plans, involving all stakeholders to ensure sustainable growth.

2. Funding and Investments: Attract public and private funds, offering incentives for innovative and sustainable projects.

Conclusion

These actions, aimed at improving efficiency, sustainability, and security, can transform the Italian port system into a model of excellence, ensuring solid growth in the European landscape.

Motivational Statement for Candidacy as President of the Port Authority

I have accumulated extensive professional experience in the maritime sector, starting in 1977 at the family agency, enriched by the founding and management of numerous companies in the maritime and environmental sectors. This journey has allowed me to gain a deep understanding of port dynamics and the challenges related to the management and sustainable development of ports, acquiring fundamental strategic and managerial skills.

My goal as President of the Port Authority is to contribute to the revitalization and modernization of the entire port infrastructure, focusing on the digitalization of processes, attracting new investments, and enhancing logistical operations. I firmly believe that an efficient, innovative, and connected port represents a driving force for local and national economic development.

Among my priorities is the enhancement of environmental sustainability and safety through the implementation of cutting-edge technological solutions, thereby reducing the environmental impact of operations and promoting the adoption of eco-friendly practices. At the same time, I aim to improve relationships with the community and stakeholders, ensuring that decisions are transparent and inclusive.

As President, I will commit to promoting an integrated and strategic approach, working closely with local institutions, businesses, and workers to develop the port as a competitive, attractive, and sustainable intermodal hub.

My experience, combined with a clear and determined vision for the future, makes me the ideal candidate to lead the Port Authority into a new chapter of growth and innovation.

Autorizzo il trattamento dei miei dati personali presenti nel CV ai sensi dell'art. 13 d. lgs. 30 giugno 2003 n. 196 - "Codice in materia di protezione dei dati personali" e dell'art. 13 GDPR 679/16 - "Regolamento europeo sulla protezione dei dati personali".

04/10/2024